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# GLADIOLUS

PUGET SOUND GROWN

*Produced in the finest bulb raising section of the world  
under ideal conditions of soil and climate.*

WHOLESALE LIST

FALL, 1928

SPRING, 1929



DELKIN'S PUGET SOUND BULBS, Inc.  
BELLEVUE, WASHINGTON

# TERMS

## Free packing and delivery:-

We prepay delivery to any part of the world on orders amounting to \$2.50 or more. No charge for packing.

## Payment:-

Net cash before shipment or 25% down, balance C. O. D. Customers pay C. O. D. charges. A 25% deposit will hold orders for later shipment.

## Discounts:-

All discounts are figured in the prices quoted which are the lowest consistent with the quality of stock we send out. One set price to all our customers is our business policy.

10 bulbs at one-ninth the hundred price.

25 bulbs at the hundred rate.

250 bulbs at the thousand rate.

1000 bulbs at nine times the hundred price.

No orders accepted for less than \$2.00.

## Guarantee:-

All our bulbs are guaranteed true to name and if they prove otherwise will be replaced free or the money will be refunded. We ship nothing but healthy, clean, state and government inspected stock. If for any reason bulbs are unsatisfactory, return them at once and your money will be promptly refunded. Bear in mind that you are dealing with a firm that holds reliability above everything else.

## Substitutions:-

It is impossible to have on hand at all times all varieties in all the sizes listed, or is it possible for us to keep all our customers informed as to the depletion of certain stocks. We would, therefore, suggest that customers writing from a distance inform us if there are substitutions that will be acceptable to them.

We make no substitution of varieties unless requested to do so.

We will, when out of a size, substitute the next larger or smaller unless asked not to do so.

## Safe Arrival:-

We guarantee safe delivery to your post office, but will not ship Eastern orders during December, January and February unless customers assume all liability for freezing. Pacific Coast orders can be shipped at any time.

Prices quoted and orders accepted subject to prior sale.

## PREPAID PRICES

VARIETY	Per 100							
	No. 1 1½ Up	No. 2 1¼-1½	No. 3 1-1¼	No. 4 ¾-1	No. 5 ½-¾	No. 6 ¼-½	Bulblets 1000	Quart
A. B. Kundred (K), ruffled cream and pink.....	\$ 4.00	\$ 3.20	\$ 2.50	\$ 1.75	\$ 1.25	\$ .80	\$ .80	\$ 3.00
Albania (Kemp), best commercial white.....	3.50	3.00	2.00	1.75	1.25	1.00	1.00	3.00
Alice Tiplady (K), orange saffron.....	3.50	3.00	2.00	1.75	1.25	1.00	1.00	3.00
A. W. Hunt, mammoth orange.....	5.00	4.00	3.00	2.00	1.50	1.00	1.00	
Blue Lily (K), good lavender-blue.....	3.50	3.00	2.00	1.75	1.25	1.00	1.00	3.00
Break O'Day (Bill), early pink and cream.....	8.00	6.75	5.75	4.50	3.00	1.50	2.50	9.00
Crinkles (K), very ruffled pink.....	10.00	8.00	6.50	5.00	4.00	3.00	3.00	
Capt. Boynton (Boynton), huge lavender.....	7.00	6.00	5.00	4.00	3.00	2.00	1.50	
Catherine Coleman, huge geranium pink.....	24.00	20.00	16.00	12.00	9.00	6.00	6.00	
Copper Bronze (K), beautiful bronze.....	24.00	20.00	16.00	12.00	9.00	6.00	6.00	
Diana, best commercial red.....	3.50	3.00	2.00	1.75	1.25	1.00	1.00	3.00
Dr. F. E. Bennett (D), huge scarlet.....	16.00	12.00	8.40	6.00	4.25	3.25	4.00	
Gertrude Errey (Aus.), large pink.....	10.00	8.75	7.50	6.25	4.75	3.25	7.00	
Giant Nymph (C), tall light pink.....	6.00	5.00	4.00	3.00	2.75	1.50	1.50	8.00
Gladdie Boy (Bill), grenadine pink.....	12.50	11.00	9.50	8.00	6.50	5.25	10.00	
Gold Eagle (Austin), deep yellow.....	50.00	40.00	30.00	20.00	12.25	8.25	30.00	
Golden Dream (Groff), best yellow.....	70.00	60.00	50.00	40.00	30.00	24.00	50.00	
Golden Frills (K), ruffled yellow.....	50.00	40.00	30.00	20.00	12.25	8.25	30.00	
Golden Salmon (K), brilliant.....	20.00	15.00	10.00				5.00	
Golden Swallow (Austin), ruffled yellow.....	6.00	5.00	4.00	3.00	2.00	3.00	8.00	
Jacoba Van Beijeren (Van Deursen), large violet self color.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00	6.00
Jenny Lind (Decorah), pink and yellow.....	6.00	5.00	4.00	3.00	2.00	1.25	1.25	6.00
Jewell, prim, pink and yellow.....	3.50	3.00	2.00	1.75	1.25	1.00	1.00	3.00
Katherine S. Hess (D), tall salmon.....	5.25	4.50	3.75	3.00	2.00	1.00	1.00	4.00
Lacinatus (K), the \$1,000 glad.....	15.00	12.50	10.00	7.50	5.00	2.50	10.00	
Longfellow (Decorah), tall pink.....	20.00	16.00	12.00	8.50	6.25	4.25	8.00	
Los Angeles (H), "cut and come again glad.".....	6.00	5.00	4.00	2.75	1.65	1.00	1.50	8.00
Ming Toy (K), buff and yellow.....	4.00	3.20	2.50	2.00	1.00	.80	.80	3.50
Minuet (Coleman), finest self lavender.....	100.00	84.25	72.25	60.25	44.25	36.00	70.00	
Miss Spokane (K), salmon pink.....	5.00	4.00	3.00	2.00	1.00	.75	.75	3.00
Mr. H. A. Hyde (D), large white, pink flaked.....	8.00	6.00	5.00	4.00	3.00	2.00	1.00	
Mrs. F. C. Peters (Fischer), large lavender.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00	4.00
Mrs. J. K. Armsby (D), giant pink, flaked.....	6.75	5.50	4.00	2.75	1.75	.90	.90	4.50

**ORDER EARLY BEFORE STOCKS ARE DEPLETED**

## PREPAID PRICES

VARIETY	Per 100						Bulblets	
	No. 1 1½ Up 1	No. 2 1¼-1½	No. 3 1-1¼	No. 4 ¾-1	No. 5 ½-¾	No. 6 ¼-½	1000	Quart
Mrs. Leon Douglas (D), begonia rose.....	7.20	6.00	4.80	3.60	2.40	1.50	1.50	6.60
Mrs. Newell Vanderbilt (D), giant salmon pink.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00	4.00
Odin, salmon, red blotch.....	3.50	3.00	2.00	1.75	1.25	1.00	1.00	3.00
Opalescent (Bill), large rosy lavender.....	6.00	5.00	4.00	2.40	1.60	.80	1.20	4.00
Orange Queen, apricot orange prim.....	8.00	6.50	5.00	4.00	3.00	2.00	3.00	
Pollyanna (Decorah), fine ruffled yellow.....	4.00	3.20	2.50	1.75	1.20	.80	.80	3.00
Purple Queen (K), deep violet-purple.....	24.00	20.00	16.00	12.00	9.00	6.00	6.00	
Rev. Ewbank, excellent blue.....	5.00	4.00	3.00	2.00	1.00	.75	1.00	3.00
Richard Diener (D), geranium pink.....	6.00	4.75	3.80	2.80	2.00	1.20	1.40	8.00
Romance (K), orange, purple border.....	4.00	3.20	2.50	2.00	1.00	.80	.80	3.50
Shell Pink (K), huge pink prim.....	4.00	3.20	2.50	1.75	1.20	.80	.80	3.00
Sibyl (Bill), cream bordered pink.....	3.50	3.00	2.00	1.75	1.25	1.00	1.00	3.00
Souvenir, deepest yellow prim.....	4.00	3.20	2.50	1.75	1.20	.80	.80	3.00
Splendorra (K), darkest velvety red.....	5.00	4.00	3.00				1.00	3.00
Sulphur Frills (K), ruffled pale yellow.....	6.00	5.00	4.00	3.00	2.00	1.25	1.25	
TYCKO ZANG, Mrs. Austin's new wonderful pink.....	8.00	6.50	5.00	4.00	3.00	2.00	2.00	8.00
Wm. Kent (D), ruffled golden ochre.....	15.00	12.50	10.25	8.75	6.75	4.50	12.00	
Yellow Wonder (K), early deep yellow.....	50.00	40.00	24.00	18.25	12.25	8.25	20.00	

**ORDER EARLY BEFORE STOCKS ARE DEPLETED**

### *Rare Varieties Offered Only in Small Quantities*

PRICE PER BULB	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets per	
A. E. Kunderd (K), salmon rose.....	1.75	1.50	1.15	.85	.60	.40	10	.75
Geraldine Farrar (D), clear lavender.....	.50	.45	.40	.35	.25	.15	100	3.00
Heavenly Blue, tall, light blue.....	8.00	7.00	6.00	5.25	4.25	3.25	10	5.00
Joerg's White, huge white.....	.60	.50	.45	.35	.30	.20	10	.45
Mary Jane (K), silvery pink.....	1.00	.80	.60	.45	.35	.25	10	.65
Mrs. Kr. Prestgard (Decorah), pure white.....	.25	.20	.15	.10	.06	.04	10	.30
Mrs. Van Konynenburg, dark blue.....	1.90	1.70	1.50	1.30	1.00	.70	10	1.00
Orchid Lady (Sprague), new lavender.....	3.00	2.50	2.00	1.50	1.00	.75	10	2.00
Patricia Carter (K), pink prim.....	1.80	1.60	1.40	1.20	1.00	.80	10	1.00
Pearl of California, large pink.....	3.00	2.50	2.00	1.50	1.00	.75	10	2.00
Rita Beck, enormous pink.....	2.00	1.60	1.15	.90	.70	.60	10	1.15
The Orchid (Sprague).....	1.00	.80	.60	.40	.30	.25	10	.75
Veilchenblau, purple-blue.....	.90	.75	.60	.50	.40	.30	10	.80

10 bulbs 9 times single price



# VARIETIES

## *A Word to Our Customers and Friends:*

Again we take pleasure in presenting a most carefully selected list of the finest commercial and exhibition gladiolus. Many of the older, well-known varieties have been dropped to give place to more meritorious kinds.

Many cut flower growers who have relied solely upon the old stand-bys cannot realize the vast difference to be found in the newer kinds of proven merit in respect to productiveness, length of stem, size of flower, brilliancy of coloring and substance. Many do not know that such varieties as Tycko Zang and Katherine Hess will produce larger and finer blooms from bulblets than lots of old kinds do from sizeable bulbs. Number four bulbs of the better kinds give finer and larger bloom in the fall, when gladiolus are in demand, than do number one bulbs of the old commercial varieties. The grower who is not improving the quality of his stock is slipping behind. Try such varieties as Mrs. Newell Vanderbilt, Katherine Hess, Mrs. F. C. Peters, Tycko Zang, Mrs. Leon Douglas and Giant Nymph and learn that about which we are talking.

If you would make money from cut flowers, plant all the Mrs. Leon Douglas you can buy. It is the largest thing in the gladiolus world and is as strikingly beautiful as it is large, a sure winner with every florist who sees it.

Tycko Zang is one of those wonderful shades of pink that receives instant attention. Its florets are simply immense. It is one of the best propagators we have ever grown. Having one of the largest stocks of this variety in the country, we are offering it at a price that will make this flower better known. Do not wait until our stocks are depleted and pay double our price to other growers.

If you would have the finest yellow in existence, plant Golden Dream. It grows six feet tall and has graceful flowers of a deep daffodil yellow. Gold Eagle and Golden Frills are as deep in color and, in their way, almost as remarkable flowers. The trio shows a wonderful advance in this section.

Among the lavenders Mrs. F. C. Peters stands as the best commercial flower. For exhibition, however, there is nothing that can touch Minuet. It is, without question, the finest lavender to date.

We are proud to say that not only is our selection of varieties superior, but the bulbs we have harvested this year are the best we have ever grown. Never before have we seen such clean, plump, high-crowned bulbs free of all diseases or blemish. They are the results of our years of patient study and inexhaustable quest for ideal soil conditions. May our success along these lines be seen in the gardens of our friends and customers.

Assuring you of courteous and liberal treatment, I am,

Very truly yours,

FRED L. DELKIN, Manager.

## *A Few Unsolicited Remarks Chosen at Random*

Nov. 19, 1928.—"I have had good success and many compliments on gladiolus flowers produced from bulbs purchased from you in spring, 1928." Victor E. Carlson, Washington.

April 4, 1928.—"Am delighted with the glad bulbs you sent me and wish to thank you for the extras, they are just what I wanted. Will say they all came in perfect condition, being so well packed." Mrs. John W. Harville, California.

March 27, 1928.—"Having shown my glad bulbs to Mrs. Carroll she would like your catalog on glads and irises. Please oblige. My glads came in fine shape and thank you for the extra ones." Mrs. H. M. Allen, Washington.

April, 1928.—"Received the glad bulbs and they are such clean stock I am sending another order." Mrs. Laura B. Wood, Washington.

March 11, 1928.—"Last year I sent for some of your gladiolus bulbs and I liked them so well I am sending for a few more this year." Miss Raedie Wheeler, Minnesota.

Feb. 13, 1928.—"I wish to say this, Mr. Delkin, concerning all the bulbs I have received from you as well as the bulblets, are, in my opinion, among the best looking bulbs I have ever purchased. I have purchased bulbs from about six to eight different commercial growers, including ——— and others. I have high praise for ——— and so when I rank you with him you know what I mean. Ronald A. Boring, California.



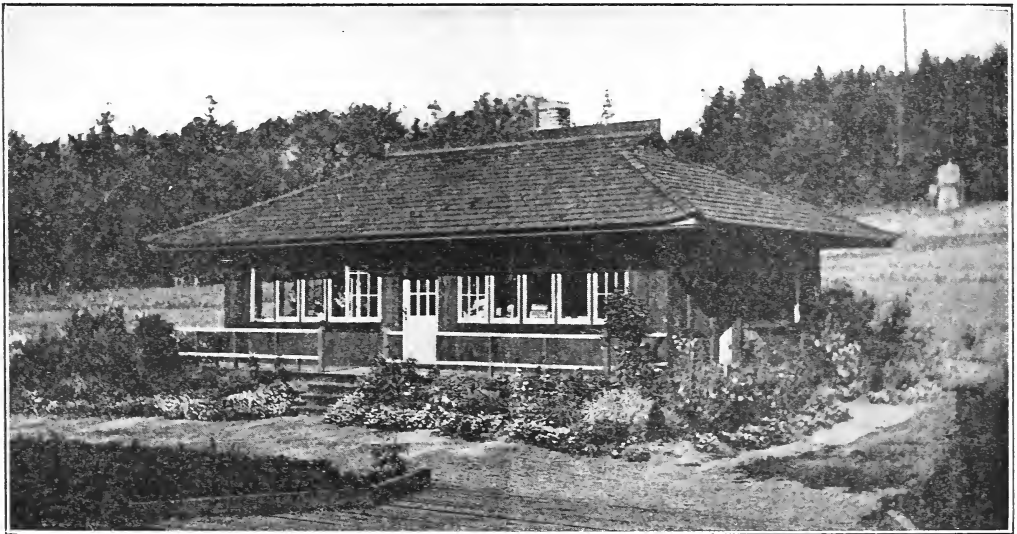
# Delkin's Puget Sound Bulbs

## WHAT ARE THEY?

Delkin's Puget Sound Bulbs are bulbs grown under the personal supervision of Mr. Fred L. Delkin, in the world famous Puget Sound basin of Western Washington. It is in this region, now recognized as having no equal as a bulb raising section, that the United States Department of Agriculture has long maintained its bulb experiment station. It is here that Mr. Delkin, for many years instructor in science, is devoting his entire time to the scientific production of a superior quality of bulbs.

The Delkin Bulb Farms are located on the paved boulevard on the east shore of Lake Washington, opposite the city of Seattle. They comprise a sloping hillside of virgin sandy loam rescued from the mighty forests of Douglas fir that still surround them on the north and east. Here in a moisture laden atmosphere rarely reaching a temperature of 85 degrees on the hottest summer day, or falling below freezing for any period of time during the coldest part of winter, flowers and bulbs are developed to an ideal state of perfection.

On the Delkin Farms a complete system of overhead irrigation supplements any deficiency in the summer rains and gladiolus are kept in a continual healthy growth until late in the fall. This long period of growth produces bulbs of unusual vitality and is one of the reasons why Delkin's Puget Sound bulbs have won prizes for our customers in flower shows throughout the country and have prompted unsolicited praise from friends everywhere.



Salesroom and Bulb Storage House, Lake Washington Boulevard near Medina.

Our bulbs warehouse is of unique architectural structure and is well designed for the use to which it is put. Due to the mildness of climate, cellar construction is unnecessary and the bulbs are stored in a long room insulated from the outside air by double floor and triple wall construction. Bulbs are stored in wire bottom trays set in racks on either side of the room, reaching from floor to ceiling. Ventilation is maintained through two windows located at opposite ends of the room so that a strong circulation of air passes through the center of the room. The capacity of the storage room is 5,000,000 gladiolus bulbs. In the front of the building is the drying room and the office and salesroom. The drying room is provided with heat. Here the bulbs are received from the field, are dried, cleaned, graded and sent to the storage room to await the demands of our customers.

